

# Monthly Resale Report

PREPARED BY

MUTUAL

REPORT PERIOD

Community Services Department

All Mutuals

October, 2018

| MONTH     | NO. OF REALES |           | TOTAL SALES VOLUME IN \$\$ |               | AVG RESALE PRICE |           |
|-----------|---------------|-----------|----------------------------|---------------|------------------|-----------|
|           | THIS YEAR     | LAST YEAR | THIS YEAR                  | LAST YEAR     | THIS YEAR        | LAST YEAR |
| January   | 49            | 76        | \$14,821,540               | \$23,481,992  | \$308,782        | \$308,974 |
| February  | 50            | 63        | \$18,660,142               | \$18,400,200  | \$373,203        | \$292,067 |
| March     | 83            | 80        | \$28,065,799               | \$24,765,800  | \$359,818        | \$309,573 |
| April     | 77            | 88        | \$27,694,226               | \$29,024,579  | \$364,398        | \$329,825 |
| May       | 69            | 105       | \$24,187,990               | \$34,046,751  | \$350,551        | \$327,373 |
| June      | 76            | 90        | \$28,002,538               | \$31,945,600  | \$378,413        | \$354,951 |
| July      | 59            | 68        | \$19,434,100               | \$21,413,120  | \$329,392        | \$314,899 |
| August    | 85            | 90        | \$28,612,100               | \$29,277,556  | \$340,620        | \$325,306 |
| September | 42            | 83        | \$17,185,192               | \$25,481,938  | \$409,171        | \$310,755 |
| October   | 62            | 75        | \$22,702,400               | \$26,703,200  | \$366,168        | \$356,043 |
| November  |               | *         |                            | \$29,641,100  |                  | \$344,664 |
| December  |               | *         |                            | \$31,413,715  |                  | \$356,974 |
| TOTAL     | 652.00        | 818.00    | \$229,366,027              | \$264,540,736 |                  |           |
| MON AVG   | 65.00         | 81.00     | \$22,936,603               | \$26,454,074  | \$358,051        | \$322,976 |

\* Amount is excluded from percent calculation